



## Healthcare Law

Ray Quinney & Nebeker's healthcare lawyers represent, nationally and throughout the intermountain west, a wide variety of healthcare providers, physician entities, managed care concerns and other healthcare industry businesses. As a result, the Firm has broad exposure to the legal, regulatory and business issues impacting healthcare concerns in the changing healthcare environment. For instance, Ray Quinney & Nebeker attorneys have assisted clients in developing, structuring and documenting many types of medical practice entities, including sole practitioner entities, professional corporations, physicians groups, physician joint ventures, physician/hospital joint ventures, provider networks, managed care organizations and other integrated delivery systems.

The in-depth involvement of Firm attorneys in specific healthcare related transactions, as well as the Firm's broad exposure to numerous healthcare legal issues, provides our clients with the specialized expertise, and unique perspectives, needed to accomplish client objectives in the current and foreseeable healthcare environment. Indeed, attorneys regularly lecture at healthcare bar and industry conferences and are considered leaders in their fields of practice. In addition, the Firm has significant experience in business formation, contracts, real estate, mergers and acquisitions, joint ventures, litigation and other legal issues which commonly arise in the healthcare practice and integrated healthcare delivery system environment.

Ray Quinney & Nebeker attorneys are active in numerous health care industry practice areas, including the following:

- Medical practice and medical staff relationships and structuring
- Physician joint ventures and transactions between and among referral sources
- "Stark" legislation advice and compliance
- False Claims Act, fraud and illegal compensation issues
- Business formation, financing, licensing and development issues
- Regulatory advice and representation before state and federal licensing agencies, including the Center for Medicare & Medicaid Services, Department of Health and Human Services, U.S. Department of Justice, Department of Labor, State of Utah, and Department of Professional Licensing
- Healthcare related antitrust advice and litigation
- Healthcare litigation, including medical malpractice defense
- Syndication of ambulatory surgery centers, specialty hospitals and other health care providers.
- Mergers, acquisitions, joint ventures and partnerships regarding health care provider or payor entities
- Representation of medical device manufacturers in acquisition



- Healthcare facility licensing , change of ownership, and other regulatory compliance issues
- Real estate and medical equipment acquisition and financing
- Defense of state and Federal Trade Commission and other federal anti-trust investigations and lawsuits
- Affiliation Agreements and Research Agreements between medical schools or scientific concerns and providers
- Medical staff employment issues
- Fair hearing and other peer review matters
- Employee relations, hospital and medical facility compliance issues and ethical guidelines
- Development and implementation of Corporate Compliance Programs
- Insurance and risk management
- Non-profit entity formation, securing exempt status and operational advice
- Physician and other medical provider employment agreements and independent contractor agreements
- Intellectual property protection
- Managed care relationships
- Physician practice group issues
- State and federal tax advice, particularly as to professional corporations, limited liability companies, pension and retirement plans related to physicians and other health care professionals and institutions
- HIPAA counseling



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