



McKay M. Pearson

Shareholder

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Practice Areas

Business Formation, Planning and
Transactions
Direct Selling
Estate and Trust Planning and
Administration
Hospitality
Mergers and Acquisitions

Mr. Pearson represents clients in a wide variety of matters, including tax, corporate and business planning, mergers and acquisitions, and estate planning. He represents closely-held, private, and publicly-held companies, real estate investment groups, several substantial network marketing and direct marketing companies, and professional service entities. Mr. Pearson consults clients regarding corporate organization, governance, and structuring, stock transfers, licensing, and all types of contracts necessary to a company's business operations.

Corporate Transactions

Mr. Pearson analyzes, structures and documents taxable and tax-free transactions, including stock and asset purchases, and all types of mergers and reorganizations.

International

Mr. Pearson, who speaks Spanish, represents multi-national companies in cross-border corporate transactions in the United States, Latin America, Canada, Europe and South Africa.

Hospitality

Mr. Pearson is very involved in the hospitality industry, including the acquisition and sale of hotels and restaurants, and all aspects of licensure for this industry.

Estate Planning

Mr. Pearson's estate planning practice involves all types of estate planning documents - wills, trusts, family limited liability companies, life insurance trusts, legacy trusts; it also involves succession planning and other income and estate tax-reduction mechanisms.



Mr. Pearson has been included on the list of The Best Lawyers in America[®] 2020 in Mergers and Acquisitions Law. He maintains an AV Preeminent (5.0) rating with Martindale-Hubbell, which is the highest rating awarded to attorneys for professional competence and ethics, and has also been voted by his peers throughout the state as one of Utah's "Legal Elite," as published in Utah Business Magazine (2004-06, 2010-12, 2014, 2018-2019).

Mr. Pearson loves sports, running in the early morning, and competing in 10k races.

EDUCATION

Boston University School of Law, LL.M., Taxation, 1995

Brigham Young University, J.D., 1990

Brigham Young University, B.S., Accounting, 1987

PRIOR PROFESSIONAL EXPERIENCE

- Richards, Brandt, Miller & Nelson, 1995-1998
 - U.S. District Court, District of Nevada, Law Clerk, 1990-1994
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ADMITTED TO PRACTICE

- Supreme Court of Utah and all Utah State Courts
 - Supreme Court of Texas and all Texas State Courts
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AFFILIATIONS / MEMBERSHIPS

- Utah State Bar
- State Bar of Texas
- Member, Global Alliance of Travel, Tourism & Hospitality Attorneys (GATTHA)
- Member, National Association of Alcoholic Beverage Licensing (NAABLA)



PUBLICATIONS / PRESENTATIONS

- Presenter, "Legal Issues Raised by International Expansion," 2013 Salt Lake SHRM Employment Law Seminar
- Antidumping and Countervailing Duty Laws: The Quest to Control Nonmarket Economy Countries, *BYU LAW REVIEW* 717 (1989)